

Social Psychology of Organizing (Topics in Social Psychology)

By Karl E. Weick



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"Outstanding look at how organizations really work. Explains and supports the idea of "sensemaking," that we act first, and then form our ideas and opinions based on our actions, rather than vice versa. Describes organizing as an iterative, ongoing, messy process of trial and error. This was one of the first books I read in my Ph.D. program (Management), and led to a lifelong interest in how organizations and people really work, rather than in the theories and concepts of academics who seem all t..."



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