



# Great Answers to Tough Interview Questions

By Martin John Yate

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'An essential guide for the modern jobseeker' - "Evening Standard". 'A good investment...A comprehensive guide to the various ways of hunting jobs down, as well as how to make the right impression with employers' - "Daily Mirror". 'Some excellent tips on how to answer potential clangers' - "Cosmopolitan". This title now includes sample psychometric test questions. Over 4 million copies have been sold! "Great Answers to Tough Interview Questions" is the best-selling job-hunting book of all time and the essential companion for all job seekers. It takes you through the whole process, from composing your CV and preparing for interviews, to interview techniques, answering tough questions and even negotiating your salary. This fully revised new edition now contains sample psychometric test questions and includes tips for job-hunting on the internet. An indispensable guide that blows the competition away, no serious job-hunter can afford to ignore it. You'll find plenty of examples of the tough questions that interviewers love to throw at you, such as: Why should I give you the job? What are your outstanding qualities? Why do you want to work here? What is your greatest strength? What is your biggest weakness? How much money do you want? How long would you stay with the company? With the best answers to these and many more, "Great Answers to Tough Interview Questions" is suitable for anyone at any stage in his or her career. It provides all the guidance you need to land your dream job.

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## Great Answers to Tough Interview Questions By Martin John Yate Bibliography

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## **Editorial Review**

### Review

"OK, two words: 'must have'...treat this book as your bible and those squirming, sweaty-palmed, heart-pumping, tongue-tied interview moments will soon be a thing of the past." Accounting Technician "Knock 'em dead career strategies." Pathfinder "A thorough and practical guide to the difficult task of finding that next job. It takes the reader step by step through the process, starting with CVs and applications, through the interview process and on to the final negotiations over salary. It is realistic and portrays the reality of job hunting in the twenty-first century...a solid job-hunting guide, the price is excellent and its step-by-step approach certainly means it could be recommended to individual clients for purchase and use." Newscheck "You may feel waves of regret as you read this book and imagine how your life might have been different if you had studied it earlier in your career...an excellent guide for job hunters, complete with corporate fashion tips...a no-nonsense tour through the job-hunting process." www.getabstract.com "The book is useful for anyone at any stage in his or her career, providing guidance for landing the job you want." Business Executive "Takes readers through the whole process...useful for anyone at any stage in his or her career, providing guidance for landing the job you want." Business Executive "If you are a recent graduate, you're expected to have high aspirations, so go for it," says Martin John Yate, author of Great Answers to Tough Interview Questions." The Guardian "Includes the thinking behind over two hundred tough interview questions, and effective ways to answer them." Pathfinder "Tips for job search management...the ultimate job hunter's guide." Pathfinder International "I just wanted to say thank you so much for your book. I can really, honestly say that it has influenced my life course!... I decided last year to change jobs and really found your book gave me the confidence to really go for it... I really think your book has influenced so many lives in an "it's a wonderful life" type way - you should be so enormously proud, as am I to have it on my bookshelf for generations to come." Peter Bowles, Customer Review "Gives a through and detailed run-down on pretty much every awkward situation and double edged question your likely to hear within the four walls of an interview room". Tamworth Herald "The book examines the whole interview process." Tamworth Herald "An essential guide for the modern jobseeker." Evening Standard "A good investment... A comprehensive guide to the various ways of hunting jobs down, as well as how to make the right impression with employers." Daily Mirror "Some excellent tips on how to answer potential clangers." Cosmopolitan

### About the Author

Martin John Yate is an internationally best-selling author. He has held major posts as a director of training and personnel for several international companies, and is widely respected as the expert on all career matters. He is also the author of The Ultimate CV Book, The Ultimate Job Search Letters Book and The Ultimate Business Presentations Book (all published by Kogan Page).

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### **From reader reviews:**

#### **Kurt Gomez:**

The reason? Because this Great Answers to Tough Interview Questions is an unordinary book that the inside of the reserve waiting for you to snap the item but latter it will distress you with the secret the idea inside. Reading this book next to it was fantastic author who all write the book in such wonderful way makes the content inside easier to understand, entertaining means but still convey the meaning totally. So , it is good for you because of not hesitating having this ever again or you going to regret it. This phenomenal book will

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**Timothy Walker:**

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