

Construction Claims and Responses: Effective Writing and Presentation

By Andy Hewitt

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Featuring a Foreword by Roger Knowles FRICS, FCI Arb, FQSi, Barrister

The book discusses the different types of claim common to construction contracts and presents a step-by-step guide which demonstrates the process of building up the submission of a claim.

It includes guidelines as to how to set out the claim, section by section in a logical manner to ensure that the essentials of a successful claim are included. Worked examples of claims for variations, extensions of time and additional payment are included together with sample wording showing precisely how the claim may be presented in a manner which will lead the reviewer to a logical conclusion - or at least contain a persuasive argument to support the claimant's case.

The vast majority of claims are managed without the need to resort to case law or legal matters. *Construction Claims: effective writing & responses* therefore discusses what the claim is trying to achieve and how to do this in a logical and persuasive manner. This is a practical, hands-on guide for the construction industry professional which explains how to approach the preparation of the claim document, what topics to cover, how to present the essential elements and how to compile the submission document into a user friendly and comprehensive document.

For those whose job it is to review such submissions, it advises how to prepare responses which set out the respondent's counter arguments, points of view and determinations.

The guide covers:

- The various types of claim.
- How the claim may be split into sections dealing with the details of the contract, the cause, the effect, entitlement and quantum.
- What this section is attempting to demonstrate or achieve and why.
- What should be included within the section and why.

- Worked examples of typical claims and responses with sample wording.

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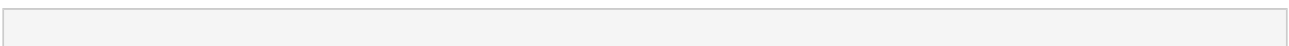
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Editorial Review

Review

"The book is appropriate for the international market and presented in accordance with the policies of the International Federation of Consulting Engineers (FIDIC). It will find use as both a practical textbook or a reference book on a professional's shelf. (Annotation ©2011 Book News Inc. Portland, OR)." (Book News, 1 October 2011)

From the Back Cover

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About the Author

Andy Hewitt has 40 years experience in the construction industry - UK, Africa and the Middle East, holding senior commercial and project management positions with contractors, subcontractors and consultants. His experience in a variety of roles and on many prestigious international projects has given him the ability to see things from both the client and contractor's points of view. This has led him to specialise in claims and dispute management on behalf of both claimants and respondents.

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